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**Marketing Bulletin- Building Insulation**

## **JM Corbond III<sup>®</sup> closed-cell SPF Seasonal Formulations Frequently Asked Questions**

**Q: Why does JM offer closed-cell SPF in seasonal formulations?**

**A:** JM has developed the summer and winter formulations in order to optimize installation and performance for our customer's during summer and winter application conditions.

**Q: What is the difference between summer and winter formulations?**

**A:** The formulations have different catalyst packages. The winter packages allow for installation in cold weather, while the summer packages optimize installation in warmer weather.

**Q: Do the seasonal formulations have the same R-value?**

**A:** Yes, both summer and winter formulations meet advertised thermal performance listed on the technical data sheet.

**Q: Is there a price difference between seasonal formulations?**

**A:** No, seasonal formulations are offered at the same price to provide SPF contractors a consistent price for bidding purposes throughout the year.

**Q: Do the seasonal formulations have the same yield?**

**A:** Yes, seasonal formulations are designed to have the same coverage per pound within the prescribed temperature ranges. Substrate conditions and application can impact yield of both formulations; installers must adjust temperature settings depending on the conditions.

**Q: Do seasonal formulations require different temperature settings?**

**A:** Yes, seasonal formulations have similar initial processing parameters, however to maximize efficiency, settings must be adjusted according to environmental conditions, equipment, and material formulation.

**Q: How do I know when JM will be transitioning from one formulation to the other?**

**A:** Transition dates are typically in March and October, depending on regional weather forecasts. Please contact your Sales Representative for current season transition information.

**Q: Can I spray the winter formulations in the summer:**

**A:** Yes, however some loss of yield will occur above 70°F.

**Q: Can I spray the summer formulations in the winter:**

**A:** Yes, if the temperatures are above 45°F.

**Q: Is the foam the same color?**

**A:** Yes, both summer and winter formulations are Lavender<sup>®</sup>.

**Q: Where can I find more information regarding JM Corbond SPF seasonal formulations?**

**A:** For additional information, contact your Sales Representative, Account Manager, Product Manager or our Technical Services team (1-800-654-3103).